



Robert O. Hansen

Associé

Toronto

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t. 416-601-8259

Admission au barreau

Ontario 1999

Faculté de droit

Osgoode Hall Law School

Secteurs de pratique

Fusions et acquisitions
Marchés des capitaux

Expertise sectorielle

Industrie automobile
Capital d'investissement et investissements
Technologie
Communications
Droit bancaire et services financiers
Groupe Caisses de retraite

Marchés américains et internationaux

Marchés américains

Technically proficient and has a very good approach to negotiations and deal making.

— CLIENT, CHAMBERS CANADA

Robert represents a broad range of clients including issuers, investment dealers, and investors who look to his advice and appreciate his responsiveness, efficiency, and ability to look at problems creatively when it comes to crafting solutions. Clients value his sharp focus on key issues and ability to forge collaborative relationships with opposing counsel when working toward a common goal. Recognized as a skilled deal-maker, Robert has acted as lead counsel in a range of complex transactions, providing strategic advice and innovative insight while successfully pursuing clients' objectives. Some of his recent transactions include:

- BCE in connection with its acquisition of Axia NetMedia;
- The Special Committee of the Board of Directors of Loblaw on the spin-out of the interest in Choice Properties REIT;
- Canadian Western Bank on its acquisition of the commercial and vendor finance business of ECN Capital;
- The Special Committee of the Board of Directors of Equity Financial Holdings on the sale to Smoothwater Capital;
- Rhone Capital in its preferred share investment in Hudson's Bay Company;
- BCE in connection with its acquisition of AlarmForce Industries;
- Stelco in connection with its sale to Bedrock Industries;
- BCE in connection with its acquisition of Manitoba Telecom Services;
- Bluesky Hotels and Resorts on its acquisition of InnVest REIT;
- GE Capital on the sales of its commercial distribution finance business to Wells Fargo, transportation finance business to Bank of Montreal and franchise finance business to Canadian Western Bank

Robert is on the faculty of The Directors College, Canada's first university accredited corporate director development program, founded by the Conference Board of Canada and the DeGroot School of Business at McMaster University. He teaches a seminar for the advanced securities law programs at the University of Windsor and the University of Western Ontario. Robert is a regular contributor to the firm's *Canadian M&A Perspectives* and *Canadian Securities Regulatory Monitor* blogs.

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Robert obtained his Bachelor of Business Administration (Hons.) from the School of Business & Economics at Wilfrid Laurier University in 1993, and his LLB from the Osgoode Hall Law School in 1997. He was called to the Ontario bar in 1999.

Prix et distinctions

The Canadian Legal Lexpert Directory

Consistently Recommended: Corporate Finance & Securities and Mergers & Acquisitions

The Canadian Legal Lexpert Directory

Repeatedly Recommended: Corporate Mid-Market and Private Equity

Chambers Canada

Leading Lawyer: Corporate/Commercial - Ontario

Lexpert Rising Stars - 2008

Rising Star: Leading Lawyer Under 40

IFLR 1000 Guide to the World's Leading Financial Law Firms

Leading Lawyer: Banking, Investment Management, Technology & Telecommunications, Construction and Materials

IFLR 1000 Guide to the World's Leading Financial Law Firms

Market Leader: M&A

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Mandats récents

- **Bell Canada émet des débetures MTN de série M-50, d'une valeur de 550 M\$ CA**
10 septembre 2019
- **theScore réalise un placement privé de 40 M\$ CA auprès d'un fonds géré et contrôlé par Fengate Asset Management**
05 septembre 2019
- **Cortland Partners, LLC fera l'acquisition de Pure Multi-Family REIT LP pour la somme de 1,2 G\$ US**
28 août 2019
- **theScore réalise un placement privé d'actions de 10 M\$ US**
09 août 2019

Publications récentes

- **The Mergers & Acquisitions Review – Canada**
02 octobre 2019
- **TSX guidance now in effect provides greater flexibility for TSX-issuers offering share consideration as part of a public company acquisition**
05 septembre 2018
- **Le projet de loi C-25, Loi modifiant la Loi canadienne sur les sociétés par actions, devient loi**
13 juin 2018
- **First Hit under the New Take-Over Bid Regime: Lessons from the Aurora Cannabis Bid for CanniMed**
28 mars 2018