



# Andrew Armstrong

Partner

Toronto

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t. +1 416-601-8310

## Bar Admission

Ontario 1998

## Law School

Dalhousie University

## Practices

Mergers & Acquisitions  
Capital Markets  
Securities Regulation and Investment  
Products

**With the ability to structure highly specialized and high impact investment products based on a deep understanding the industry, Andrew is able to help clients achieve their underlying financial and business objectives**

Andrew is a partner in the firm's Toronto office. Known for his top-tier expertise and pragmatic approach, his practice focuses on investment funds, corporate finance, capital markets, and private transactions.

**(Provides) practical solutions that address difficult, hard-to-resolve issues.**

— CLIENT, CHAMBERS CANADA

Andrew regularly acts for investment managers and underwriters with respect to the establishment of investment products, including retail-structured products, pooled funds, mutual funds and linked notes. Seasoned in public and private financing transactions, he also acts for issuers and underwriters and provides value-added advice to buyers and sellers with respect to private merger and acquisition transactions. Clients trust Andrew's extensive experience, innovative insight and strategic guidance to solve complex problems and ensure results.

Some of Andrew's recent work includes:

- Sun Life Global Investments (Canada) Inc. in connection with the acquisition of Excel Funds Management Inc. and Excel Investment Counsel Inc.;
- BMO Nesbitt Burns Inc. in the creation of the BMO Q-Model® mutual funds using a unique derivative structure;
- Acting for the agents on a number of overnight marketed offerings for Quadvest Capital Management and Canoe Financial; and
- Faircourt Asset Management Inc. in connection with the establishment of pooled funds that invest in late stage technology companies.

An active member of the legal community, Andrew speaks at industry events and lends his insight to articles and publications.

Andrew obtained a BAH (Political Studies) from Queen's University in 1992, and received his LLB from Dalhousie University in 1996. He was called to the Ontario bar in 1998.

## Awards & Rankings

### Chambers Canada

Leading Lawyer: Investment Funds

### The Canadian Legal Lexpert Directory

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Leading Lawyer: Corporate Finance & Securities; Investment Funds & Asset Management - Investment Funds

## Lexpert Special Edition: Finance and M&A

Leading Lawyer

## Best Lawyers in Canada

Leading lawyer in the area of Securities Law

## IFLR 1000 Guide to the World's Leading Financial Law Firms

Highly Regarded: Investment Funds, Capital Markets: Debt, Capital Markets: Equity, Investment Management

## Recent Experience

- **OMERS Realty Corporation completes C\$400M private placement of its Series 14 Senior Unsecured Debentures**  
March 09, 2023
- **CIBC World Markets Inc.'s private placement of Clear Sky Capital Portland Self Storage Limited Partnership units**  
January 27, 2023
- **OMERS Realty Corporation completes C\$600M private placement of its Series 13 Senior Unsecured Debentures**  
November 14, 2022
- **Financial 15 Split Corp. completes C\$54.7M overnight offering**  
August 31, 2022

## Recent Insights

- **CSA Streamlines Rules for At-The-Market Offerings**  
June 15, 2020