



# Andrew Armstrong

## Partner

Toronto

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t. +1 416-601-8310

## Bar Admission

Ontario 1998

## Law School

Dalhousie University

## Practices

Mergers & Acquisitions

Capital Markets

Securities Regulation and Investment

Products

**With the ability to structure highly specialized and high impact investment products based on a deep understanding the industry, Andrew is able to help clients achieve their underlying financial and business objectives**

Andrew is a partner in the firm's Toronto office. Known for his top-tier expertise and pragmatic approach, his practice focuses on investment funds, corporate finance, capital markets, and private transactions.

**(Provides) practical solutions that address difficult, hard-to-resolve issues.**

— CLIENT, CHAMBERS CANADA

Andrew regularly acts for investment managers and underwriters with respect to the establishment of investment products, including retail-structured products, pooled funds, mutual funds and linked notes. Seasoned in public and private financing transactions, he also acts for issuers and underwriters and provides value-added advice to buyers and sellers with respect to private merger and acquisition transactions. Clients trust Andrew's extensive experience, innovative insight and strategic guidance to solve complex problems and ensure results.

Some of Andrew's recent work includes:

- Sun Life Global Investments (Canada) Inc. in connection with the acquisition of Excel Funds Management Inc. and Excel Investment Counsel Inc.;
- BMO Nesbitt Burns Inc. in the creation of the BMO Q-Model® mutual funds using a unique derivative structure;
- Acting for the agents on a number of overnight marketed offerings for Quadravest Capital Management and Canoe Financial; and
- Faircourt Asset Management Inc. in connection with the establishment of pooled funds that invest in late stage technology companies.

An active member of the legal community, Andrew speaks at industry events and lends his insight to articles and publications.

Andrew obtained a BAH (Political Studies) from Queen's University in 1992, and received his LLB from Dalhousie University in 1996. He was called to the Ontario bar in 1998.

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## Awards & Rankings

### Chambers Canada

Leading Lawyer: Investment Funds

### The Canadian Legal Lexpert Directory

Leading Lawyer: Corporate Finance & Securities; and Investment Funds & Asset Management - Investment Funds

### Best Lawyers in Canada

Leading lawyer in the area of Securities Law

### IFLR 1000 Guide to the World's Leading Financial Law Firms

Highly regarded: Investment funds, capital markets: debt, capital markets: equity

## Recent Experience

- **Middlefield Group launches C\$110 million Middlefield Global Real Assets Fund**  
November 26, 2019
- **Sun Life completes inaugural C\$750 million Sustainability Bond Offering**  
August 13, 2019
- **Canaccord Genuity Growth II Corp. completes C\$100M initial public offering**  
April 05, 2019
- **Dividend 15 Split Corp. closes C\$36M overnight offering**  
January 25, 2019

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## Recent Insights

- **CSA Proposes Streamlining of Rules for At-The-Market Offerings**  
July 11, 2019
- **CSA Amendments to Simplify Reports of Exempt Distribution**  
July 25, 2018
- **SEC Seeks Comments on Proposed Rule Changes to List Bitcoin ETFs**  
January 26, 2018

## Events

- **Cryptocurrency Funds**  
March 16, 2018