



# Jerry Lan

## Associate

Montréal

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t. 514-397-5665

## Bar Admission

Québec 2022

## Law School

McGill University

## Industries

Technology

## Practices

Mergers & Acquisitions

Outsourcing

Cyber/Data

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Jerry Lan is an associate in our Business Law Group. His practice focuses on IT outsourcing, privacy law, software licensing, and M&As.

His experience includes:

- representing clients from various industries (including insurance, agri-food, engineering, health, and e-commerce) in the negotiation of SaaS agreements and IT consulting contracts;
- advising a fintech company throughout the negotiation of a complex business process outsourcing;
- drafting and updating various software license agreements for a client from the video game industry;
- advising clients from various jurisdictions on compliance matters related to Quebec's *Private Sector Privacy Act*, the *Personal Information Protection and Electronic Documents Act*, and *Canada's Anti-Spam Legislation*; and
- conducting intellectual property and consumer protection due diligence in the context of private M&As.

Furthermore, Jerry was most recently a contributing author for McCarthy Tétrault's chapter in the first edition of *Artificial Intelligence, Law Over Borders Comparative Guide 2022*.

Jerry obtained his Juris Doctor and Bachelor of Civil Law at McGill University. His excellent academic record earned him a nomination on the Dean's Honour List. He also received the MacKay Award in Corporate Taxation, the Yoine Goldstein Book Prize in Bankruptcy and Insolvency Law, and the I.M.E. Prize in Commercial Law upon graduation for having the highest standing in Commercial Law throughout the program.

Before joining the firm, Jerry worked as a summer student in the Legal Services department of a federal Crown corporation. He also interned at the Shanghai and Beijing offices of a law firm specializing in international dispute resolution.

Jerry is fluent in English, French, and Mandarin.

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## Recent Experience

- **mdf commerce enters into definitive agreement to be acquired by KKR for C\$255M**  
March 11, 2024
- **Strategic Partnership Entered into Between nesto and Canada Life**  
December 4, 2023
- **Sagard Private Equity Canada invests in Groupe Norbec Inc.**  
October 6, 2023
- **Strategic Partnership Entered into Between nesto and IG Wealth Management**  
December 13, 2022

## Recent Insights

- **The Quebec Privacy Regulator's Guide on Law 25-compliant Privacy Impact Assessments**  
November 3, 2023
- **A Canadian Perspective on China's New Standard Contract for Cross-Border Transfers of Personal Information**  
May 16, 2023
- **Quebec's Draft Bill 64 Regulation On Confidentiality Incident Reporting and Record-Keeping Obligations**  
July 15, 2022
- **A Canadian Perspective on Regulating Dark Patterns**  
July 12, 2022