



Hartley Lefton

Partner

Toronto

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t. 416-601-4349

Bar Admission

Ontario 2007

Law School

University of Toronto

Practices

Mergers & Acquisitions
Financial Institutions Regulatory
Matters

Industries

Fintech
Insurance & Reinsurance
Banking & Financial Services

Strategic Issues

ESG and Sustainability

Hartley's deep expertise helps clients get deals done and effectively manage their regulatory obligations and regulation strategy

Hartley Lefton is a partner in McCarthy Tétrault's Financial Services Group in Toronto, and is Co-Head of the firm's national Insurance and Reinsurance Group. He is recognized as a leading transactional, commercial, governance and regulatory/compliance advisor to clients within the financial sector in Canada, including Fintech/Insurtech companies.

He leverages his insurance regulatory and transactional expertise, and his experience interacting with regulators, to ensure clients are not only aware of regulatory changes, but truly understand how regulation will impact each aspect of their business, including acquisitions/divestitures, formation/licensing, product launches, outsourcing, investment strategy, related party transactions, and joint ventures.

Hartley's deep understanding of the financial services landscape in Canada, coupled with his diligence and resourcefulness, allows him to deliver practical insights that help global companies operating in Canada achieve their business objectives.

Hartley is a frequent writer and speaker on matters concerning financial institutions operating in Canada.

Hartley serves as Director and Secretary of AboutFace Craniofacial Family Society, an inclusion-focused organization close to his family that provides life-changing experiences for people with facial differences, and was appointed by Toronto City Council as Chair of the Toronto Parking Authority, the largest supplier of municipal parking in North America.

Hartley earned his JD and MBA from University of Toronto and his BA (Honours) and BSc from Queens University.

Awards & Rankings

Chambers Canada

Leading Lawyer: Insurance: Transactional & Regulatory

The Legal 500 - Canada

Next Generation Lawyer: Insurance

The Legal 500 - Canada

Recommended: Insurance

Lexpert Rising Star - 2018

Leading Lawyers Under 40

The Canadian Legal Lexpert Directory

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Recent Experience

- **ICPEI Holdings Inc. enters definitive agreement for going-private transaction**
December 09, 2022
- **Novacap enters in a partnership with Ratehub.ca**
July 13, 2022
- **M3 Group acquires majority interest in Pinch Financial**
June 01, 2021
- **Novacap closes acquisition of majority interest in Optiom**
September 11, 2020

Recent Insights

- **Budget 2023: Financial Institutions Update**
March 29, 2023
- **OSFI Issues 2023-24 Departmental Plan**
March 20, 2023
- **Final Guideline on Climate Risk Management and Disclosure for Financial Institutions issued by OSFI**
March 13, 2023
- **OSFI Issues Draft Culture and Behaviour Risk Guideline**
March 01, 2023