



## Hartley Lefton

### Partner

Toronto

[hlefton@mccarthy.ca](mailto:hlefton@mccarthy.ca)

t. 416-601-4349

### Bar Admission

Ontario 2007

### Law School

University of Toronto

### Practices

Mergers & Acquisitions  
Financial Institutions Regulatory  
Matters

### Industries

Fintech  
Insurance & Reinsurance  
Banking & Financial Services

## Hartley's deep expertise helps clients get deals done and effectively manage their regulatory obligations and regulation strategy

Hartley Lefton is a partner in McCarthy Tétrault's Financial Services Group, including the Insurance and Reinsurance Group in Toronto. He is recognized as a leading transactional, commercial, governance and regulatory/compliance advisor to clients within the financial sector in Canada, including Fintech/Insurtech companies.

He leverages his insurance regulatory and transactional expertise, and his experience interacting with regulators, to ensure clients are not only aware of regulatory changes, but truly understand how regulation will impact each aspect of their business, including acquisitions /divestitures, formation/licensing, product launches, outsourcing, investment strategy, related party transactions, and joint ventures.

Hartley's deep understanding of the financial services landscape in Canada, coupled with his diligence and resourcefulness, allows him to deliver practical insights that help global companies operating in Canada achieve their business objectives.

Hartley is a frequent writer and speaker on matters concerning financial institutions operating in Canada.

Hartley serves as Director and Secretary of AboutFace Craniofacial Family Society, an inclusion-focused organization close to his family that provides life-changing experiences for people with facial differences, and was appointed by Toronto City Council as Chair of the Toronto Parking Authority, the largest supplier of municipal parking in North America.

Hartley earned his JD and MBA from University of Toronto and his BA (Honours) and BSc from Queens University.

## Awards & Rankings

### Chambers Canada

Leading Lawyer, Insurance: Transactional & Regulatory

### Lexpert Rising Star - 2018

Leading Lawyers Under 40

### The Canadian Legal Lexpert Directory

Leading Lawyer to Watch: Banking & Financial Institutions

## Recent Experience

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- **M3 Group acquires majority interest in Pinch Financial**  
May 31, 2021
- **Novacap closes acquisition of majority interest in Optiom**  
September 10, 2020
- **Canadian Western Bank acquires iA Investment Counsel Inc.**  
May 31, 2020

## Recent Insights

- **Results Summary**  
September 24, 2021
- **COVID may impact how you cast your vote—and when you learn the election result**  
September 24, 2021
- **What Canada is – and isn't – doing to prevent foreign interference in the upcoming federal election**  
September 01, 2021
- **What you need to know about time off work for employees on Election Day**  
August 24, 2021