



Chrystelle Chevalier-Gagnon

Partner

Montréal

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t. +1 514-397-4159

Bar Admission

Québec 2011

Ontario 2010

Law School

Dalhousie University
University of Ottawa

Industries

Retail & Consumer Markets
Private Equity & Investments

With a strong focus on client success, Chrystelle brings a creative and innovative approach to getting deals done across industries and borders.

A partner in our Business Law Group, Chrystelle is also the co-head of the firm's national forestry group initiative. She focuses on domestic and cross-border mergers and acquisitions, private equity, venture capital, and real estate transactions. Chrystelle regularly represents U.S., European and other international clients investing in Canada, as well as Canadian clients investing abroad.

She is a trusted advisor for private and public companies and organizations of multiple sizes across a wide-range of industries, including retail and consumer products, agribusiness and food, forestry, energy and sustainable mobility.

Chrystelle is a regular speaker at conferences, where she notably presents on M&A and private equity subject matters. She is an active member in her community, acting as director for various not-for-profit organizations. She also has a deep interest in developing the next generation of lawyers as a mentor and a coach.

Chrystelle holds an LLL and a JD from the University of Ottawa and an LL.M from Dalhousie University. Chrystelle is fluent in French, English and Spanish.

Chrystelle's recent experience includes representing :

- Cogeco Communications Inc. and its Canadian subsidiary Cogeco Connexion in its C\$405 million proposed acquisition of DERYtelecom
- Caisse de dépôt et placement du Québec as stakeholder in Cirque du Soleil's sale transaction and emergence from creditor protection
- Shareholders of Optimum Talent Inc. in the sale of Optimum's shares to Illinois-based Arthur J. Gallagher & Co.
- France-based VINCI Energies International & Systems, in its acquisition of Transelec Common Inc.
- WSP Global Inc. in the closing of the transaction to combine respective geomatics business units between them and Altus Group Limited.
- Caisse de dépôt et placement du Québec in its acquisition of holdings of Cirque du Soleil from founder, Guy Laliberté.
- Rayonier Advanced Materials Inc. in the sale of its pulp mill in Matane, Quebec to Sappi Limited for US\$175 million.
- Rayonier Advanced Materials in its US\$214 million sale of lumber and newsprint facilities and related assets to GreenFirst Forest Products Inc.
- Parkland Corporation in its agreement to acquire Pétroles Crevier Inc.

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- WSP Global Inc. in the acquisition of Earth Consulting Group, which are based out of Georgia.
- Enphase Energy, Inc. in the acquisition of Sofdesk Inc.
- Communauto Inc. in the acquisition of Astus Inc.
- Groupe Petra Ltée in the acquisition of 1000 De La Gauchetière.
- Home Health Care Industry: Represented a major manufacturer and distributor of home care and professional medical products in the sale of its DME brand portfolio of mobility and safety products in the bathroom.
- Retail Industry in Specialized Clothing: Represented an international foot and leg products company in its acquisition by a Canadian leader in the field of consumer sportswear listed on the Toronto Stock Exchange.
- Retail industry of Optical Products : Represented a leading retail supplier of optical products listed on the Toronto Stock Exchange in its acquisition of optical retail facilities.
- Seafood Industry: Represented one of the world's leading seafood groups and the world's largest supplier of cold water shrimp and Greenland halibut, in its investment in the activities of a Canadian seafood Producer.

Recent Experience

- **1000 De La Gauchetière acquired by Groupe Petra and MACH**
July 12, 2021
- **Parkland Corporation enters into agreement to acquire Pétroles Crevier Inc.**
July 06, 2021
- **Communauto Inc. Acquired All Shares in the Share Capital of Astus Inc.**
May 01, 2021
- **Cogeco Connexion, a Canadian subsidiary of Cogeco Communications Inc. to acquire DERYtelecom for C\$405M**
December 11, 2020

Recent Insights

- **Podcast: Law in the Time of COVID-19**
August 04, 2021
- **The Ties That (May) Bind: ensuring letters of intent do not impose binding obligations on parties**
December 15, 2020
- **The Nominee-Director Dilemma**
August 10, 2020

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Events

- **11th Annual National Retail and Consumer Markets Summit**
February 25, 2021