



Conrad Lee

Associate

Toronto

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t. +1 416-601-7775

Bar Admission

Ontario 2015

Law School

University of Western Ontario

Industries

Technology

Fintech

Banking & Financial Services

Practices

Cyber/Data

Outsourcing

Intellectual Property

Conrad is an associate in the Information Technology Law Group and the Fintech Group. His practice focuses on providing pragmatic legal solutions to a variety of clients, ranging from start-ups to multinational companies, in connection with their strategic commercial transactions involving technology outsourcing, licensing, data security, systems development, software-as-a-service (SaaS), cloud computing, e-commerce, distribution and competitive/public procurements. Additionally, he counsels clients in various industries on the technology, privacy and transitional service aspects of merger and acquisition transactions.

Prior to practising law, Conrad was a video game developer and the lead programmer on a variety of award-winning video games for mobile devices and consoles. His interests in the intersection of data and software grew from his prior work experience, which has contributed to his deep understanding and passion for emerging technologies, including artificial intelligence, big data and blockchain. Leveraging his unique perspectives, Conrad regularly advises clients on the legal and business challenges specific to transformational technologies.

In 2014, Conrad completed a three-month secondment to the corporate finance branch of the Ontario Security Commission and, in 2016, Conrad completed a six-month secondment to the procurement group of a leading Canadian telecom company.

Select Experience

- Structuring and negotiating IT infrastructure and management services agreements on behalf of a government agency
- Assisting a leading Canadian bank on its procurement of an AI-powered SaaS solution from a foreign service provider and mitigation of associated information security and privacy risks
- Assisting a US-based telecommunications company on its provision of IT managed support services (using vested outsourcing principles) to a group of hospitals
- Assisting a leading Canadian telecommunications company in the development of its procurement contract precedents
- Representing an insurtech company in its negotiation of its customer-facing SaaS agreement for the provision of its regulatory screening platform with Canada's leading life insurance companies
- Advising a media company on open source risks in relation to its development of a predictive AI platform
- Advising a blockchain company in the development of its customer-facing terms of use and privacy policy for its token offering platform

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- Advising a company on the sale of its portfolio of insurance companies to a global reinsurance company
- Advising a major financial institution on the technology aspects of its acquisition of a leading Canadian investment firm
- Advising a private equity firm on the technology and privacy aspects of its acquisition of an innovative healthcare service provider's token offering platform.

Conrad received his BSc in Computer Engineering (Hons) from the University of Waterloo in 2006 and his JD from Western University in 2014. Conrad was called to the Ontario bar in 2015. He is a member of the Law Society of Ontario, Canadian Bar Association, Ontario Bar Association, and CAN-TECH, and currently sits as the chair of the Toronto Computer Lawyers Group.

Recent Experience

- **Sundial Growers announces acquisition of Inner Spirit**
May 05, 2021
- **Nestlé signs agreement to acquire core brands of The Bountiful Company for US\$5.75B**
April 30, 2021
- **Rexel completes acquisition of WESCO's utility distribution business**
February 01, 2021
- **Teranet Inc. sells DoProcess LP to Dye & Durham for C\$530M**
December 10, 2020

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Recent Insights

- **Fintech Regulatory Developments: 2020 Year in Review**
January 08, 2021
- **On Target: 2021 Private Equity Outlook**
January 05, 2021
- **2020 AODA Compliance Report Submissions Extended to June 30, 2021**
November 13, 2020
- **2020 AODA Compliance Report Submissions Extended to June 30, 2021**
November 13, 2020