



Christine Ing

Partner

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t. 416-601-7713

Bar Admission

Ontario 1995

Law School

Osgoode Hall Law School
University of Toronto

Industries

Technology
Fintech
Banking & Financial Services
Pension Funds Group

Practices

Cybersecurity, Privacy & Data
Management

Christine syncs technology with the law, combining analytical reasoning with innovative solutions to resolve clients' most complex tech problems

Christine is an equity partner and co-leader of the firm's Information Technology Law Group and FinTech Group. She is nationally recognized as an expert in commercial transactions involving information technology, data security, intellectual property and supports a wide-range of clients with unparalleled knowledge and industry expertise.

For over twenty years, she has helped clients in connection with complex technology transactions, including outsourcing, cloud computing, SaaS and other strategic procurement arrangements, software development and systems implementation (including agile methodologies), licensing, data sharing and joint ventures. She has particular expertise in the area of information security and third party vendor risk management. Christine has assisted clients across a broad spectrum of industry sectors, with a focus on banking and other regulated industries. In all of her mandates, Christine prioritizes educating clients, offering deep insight into the commercial realities of technology transformation.

As a leading voice on a range of emerging technologies, including big data, artificial intelligence and blockchain, Christine will play a key role in market leading FinTech initiatives and build upon McCarthy Tétrault's innovative fast-growth initiatives. She has recently been involved in a number of "open data" and alternative data projects, and has advised on a number of strategic collaborations between incumbents and disruptors."

SELECT EXPERIENCE:

- Structuring and negotiating two-way data sharing agreements between collaboration partners in relation to data of mutual customers
- Advising financial institutions in relation to procuring AI - powered SaaS solutions from foreign service providers and managing and mitigating the associated information security and privacy risks
- Counselling a number of financial institutions in relation to payments modernization in Canada
- Assisting banks in negotiating credit and debit card manufacturing and supply arrangements
- Assisting a multi-national bank in connection with its core commercial arrangements with its payment network providers
- Advising a number of financial institutions in relation to the administration

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of financial benchmarks in Canada

- Advising a life insurance provider in relation to multiple vendor agreements central to the modernization of its online application and adjudication processes
- Advising an auto insurance provider in relation to the launch of a mobile telematics app
- Assisting a U.K.-based mobile app provider in the healthcare space with its expansion into Canada and the negotiation of a long-term, exclusive reseller and collaboration agreement in Canada
- Advising a foreign provider of healthcare solutions in relation to the divestiture of its Canadian business and the structuring and negotiation of a long-term, exclusive reseller agreement in Canada
- Acting for a leading Canadian pharmaceutical company on the structuring and negotiation of a long-term collaboration agreement for the development and commercialization of a drug for the treatment of certain neurological conditions, including the securing of key patent and technology licences from a large US-based biotech company
- Advising a U.S.-based outsourcing service provider in relation to a multi-year, high value outsourcing agreement with provincial health authorities

Christine holds a Bachelor of Science in Engineering from the University of Toronto, 1990, and obtained her LLB from Osgoode Hall Law School, 1993. She was called to the Ontario bar in 1995.

RECENT THIRD PARTY PUBLICATIONS

- Co-author with Michael Scherman and Drew Wong, "[Federal Government's Directive on Automated Decision-Making: Considerations and Recommendations](#)", *Internet and E-Commerce Law in Canada*, June 2019

Awards & Rankings

The Lexpert/American Lawyer Guide to the Leading 500 Lawyers in Canada

Computer & IT Law - Most Frequently Recommended

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The Canadian Legal Lexpert Directory

Computer & IT Law - Most Frequently Recommended

The Canadian Legal Lexpert Directory

Technology Transactions - Consistently Recommended

Chambers Canada: The World's Leading Lawyers for Business

Information Technology - Band 1

Chambers Global: The World's Leading Lawyers for Business

Leading Lawyer - Information Technology

Who's Who Legal: Data

Information Technology

The Best Lawyers in Canada

Information Technology Law

The Best Lawyers in Canada

Intellectual Property Law and Technology Law

IAM Patent 1000

The World's Leading Patent Practitioners

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Recent Insights

- **Record Your Breaches: Prepare for Breach Record Inspections from Federal Privacy Commissioner**
June 19, 2019
- **All breaches must be recorded: Prepare for Breach Record Inspections from Federal Privacy Commissioner**
June 17, 2019
- **A Framework for Trustworthy AI: The EU's New Ethics Guidelines**
April 23, 2019
- **Federal Government's Directive on Automated Decision-Making: Considerations and Recommendations**
April 13, 2019

Events

- **8th Annual Technology Summit**
December 06, 2018
- **AI 2.0 – Mapping the Opportunities and Risks with AI Integration**
December 06, 2018
- **Real-Time Payments for Lenders Breakfast**
September 19, 2018
- **Updates in Intellectual Property Law**
September 11, 2018