



Nikiforos Iatrou

Partner

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t. 416-601-7642

Bar Admission

Ontario 2005

Practices

Competition/Antitrust & Foreign
Investment
Competition Litigation

Nikiforos (Niki) Iatrou is a partner in the firm's Competition/Antitrust and Foreign Investment Group in Toronto. Described by a former Commissioner of Competition as "someone with terrific common sense, very good intuition, and wisdom beyond his years" (Precedent Magazine, 2014), Niki is regarded by Chambers and other leading directories as one of Canada's top competition litigators.

He is routinely retained by Canadian and multinational clients seeking competition compliance advice or involved in antitrust investigations. He focuses on high-stakes, contentious competition issues, including mergers, criminal cartels, abuses of dominance, false and misleading advertising claims, and competition class actions. He is adept at helping clients navigate complex regulatory investigations, and advocating before courts and administrative agencies on their behalf.

Recent examples of his work include acting for Rakuten Kobo in Canada's eBooks case, where Niki successfully obtained the first-ever injunction against the Commissioner and the first-ever order of the Competition Tribunal rescinding the Commissioner's consent agreement with various eBook publishers. Niki's creative approach to litigating competition law saw him obtain leave of the Tribunal to bring a private action against music publishing companies, one of the few instances of the Tribunal allowing a private party, rather than the Commissioner of Competition, to bring a private application before it. In class actions, Niki has acted in the auto-parts cases, for individuals implicated in the polyurethane foam case, and is currently acting in two pending class actions involving the sub-sovereign bond market.

From 2009 to 2012, Niki was counsel to Canada's Commissioner of Competition, enabling him to provide clients with unique insight and a deep understanding of how the Competition Bureau operates. While there, Niki acted as lead counsel for the Commissioner before the Competition Tribunal and the Federal Court of Appeal on the *CCS/Tervita* case, which continues to be Canada's leading case on merger challenges and efficiencies. Niki was also counsel to the Commissioner on dozens of high-profile mergers, including Suncor/Petro-Canada (retail gas), BFI-Waste Services Inc. (commercial waste), Bell/Rogers/MLSE (broadcasting), and BHP-Billiton/Potash Corp. (potash mining).

He has been repeatedly recognized in Chambers Global, Chambers Canada, and the Global Competition Review as a leader in corporate commercial litigation and competition law and is also featured in Who's Who Legal: Competition Future Leaders – Partners 2018.

A former clerk for the Court of Appeal of Ontario, Niki frequently speaks at conferences both in Canada and internationally and plays leadership roles in the Canadian and American Bar Associations' competition law committees. He is widely published, most recently as editor of *Litigating Competition Law in Canada*

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(LexisNexis Canada, 2018). The publication focuses on the advice needed to advance or defend competition litigation in Canada and is the only Canadian textbook dedicated to the topic. He also is a co-author, with former Supreme Court of Canada Judge the Hon. Thomas Cromwell and Bryan Finlay QC of *Witness Preparation: A Practical Guide* (Thomson Reuters, 2018), now in its 4th edition.

Awards & Rankings

The Canadian Legal Lexpert Directory

Most Frequently Recommended: Competition Law

Chambers Global

Band 2: Competition/Antitrust: Litigators – Canada

Chambers Canada

Band 2: Competition/Antitrust: Litigators – Nationwide Canada

Who's Who Legal

Competition – Future Leaders

Global Competition Review 100

Precedent Magazine, Precedent Setter, 2014

Who's Who Legal

Competition & Antitrust

Recent Experience

- **Air Canada acquires Aeroplan rewards program from Aimia Inc. for C\$497M**

January 10, 2019

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Recent Insights

- **Walking the Talk: Canadian Competition Bureau Reiterates and Demonstrates Commitment to Active Enforcement**
May 09, 2019
- **Competition Bureau Releases Updated Enforcement Guidelines on Abuse of Dominance and Intellectual Property**
March 15, 2019