



Gianluca Mazzanti

Associate

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Bar Admission

Ontario 2020

Law School

Osgoode Hall Law School

Practices

Mergers & Acquisitions
Capital Markets
Corporate Governance & Public
Companies

Industries

Private Equity & Investments
Gambling, Sports Betting, and Casinos

US and International Markets

United States

Gianluca is a practical and business-oriented problem solver that helps clients achieve their objectives in an efficient yet highly-personalized manner.

Gianluca Mazzanti is an associate in the firm's Business Law Group in New York, where he advises Canadian, U.S. and international clients on public and private mergers and acquisitions, private equity transactions, fund formation and corporate governance matters. He frequently advises private equity sponsors in structuring and negotiating their private market funds and other institutional investors with stakes in private equity funds, hedge funds and other alternative investments. Gianluca is a member of the firm's National Private Equity Group, M&A and Securities Group, and Gaming, Lottery and eSports group. His transactional experience includes assisting clients in the gaming, real estate, and technology sectors.

Representative Experience Includes:

- acting for Northleaf Capital Partners in connection with various primary, secondary and co-investment investment activities
- acting for Slate Asset Management L.P. in connection with the formation and fundraising of its real estate private equity fund, Slate Canadian Real Estate Opportunity Fund II L.P.
- acting for Slate Asset Management L.P. in connection with the formation and fundraising of its \$600 million private-credit fund, Slate Real Estate Capital L.P.
- acting for NAV Canada in connection with various primary, secondary and co-investment investment activities
- acting for BMO Capital Partners in connection with various primary, secondary and co-investment investment activities
- acting for Jamieson Wellness Inc. in connection with its \$265 million acquisition of Nutrawise Health & Beauty Corporation

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- acting for Jamieson Wellness Inc. in connection with its \$75 million private placement of securities to DCP Capital
- acting for Slate Asset Management L.P. in connection with the formation and fundraising of its open-ended essential real estate fund, Slate North American Essential Real Estate Income Fund L.P.
- acting for Slate Asset Management L.P. in connection with the US\$2.33 billion portfolio and platform acquisition from Annaly Capital Management
- acting for Biiibo Inc., an on-demand digital marketplace for construction supplies and one of Canada's fastest growing start-ups, with various financing, transactional and commercial matters
- acting for Score Media and Gaming Inc. in connection with its US\$2 billion sale to Penn National Gaming, Inc.
- acting for TSN/Bell Media on its landmark multi-year agreement to establish FanDuel as the official sportsbook partner for TSN, TSN.ca and other Bell Media sports properties
- acting for Genius Sports Media Inc. in connection with its landmark multi-year strategic partnership with the Canadian Football League
- acting for the Ontario Lottery and Gaming Corporation advising on its long-term operating agreements for 28 existing or planned casinos
- acting for BetRegal negotiating the exclusive sponsorship deal to become the Official Sport Gaming Partner of the Canadian Football League

Gianluca also regularly acts *pro bono* for the Coalition of Innovation Leaders Against Racism (CILAR) – a diverse group of senior leaders committed to helping end anti-black and systemic racism in the innovation economy – on a variety of commercial and transactional matters.

Gianluca graduated from Osgoode Hall Law School in Toronto where he was the recipient of the W. Struan Robertson, Q.C. Memorial Prize for academic excellence. Before attending law school, Gianluca worked full-time at the Ontario Lottery & Gaming Corporation's head office where he advised senior management on corporate governance matters and acted as a subject-matter expert on the OLG's new multi-year casino operating agreements. In his 3 years at the OLG, Gianluca earned a number of certifications, including a Yellow-Belt in process improvement from Six-

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Sigma Canada that today allows him to deliver quality results to clients in a cost-effective and practical manner. Gianluca currently serves as a director on his Toronto-based high school alumni board, and holds a B.A. and M.A. from the University of Western Ontario where he was the recipient of the Edwin A. Goodman Award for academic excellence.

Gianluca was called to the Ontario Bar in 2020 and is a member of the Law Society of Ontario, the Ontario Bar Association, and the Canadian-Italian Advocates Organization.

Recent Experience

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- **Victor Capital Partners Fund II, LP acquires The Coats Company**
January 9, 2024
 - **Peak Rock Capital acquires Rochester Midland Corporation**
August 1, 2023
 - **NFI Industries Inc. completes acquisition of substantially all of the assets of SDR Distribution Services**
April 6, 2023
 - **Jamieson Wellness Inc. announces partnership with DCP Capital**
February 23, 2023

Recent Insights

- **On Target: 2024 Private Equity Outlook**
January 11, 2024
- **Wager Watch: The Safe and Regulated Sports Betting Act Crosses the Finish Line in Canada!**
June 23, 2021