



David Cohen

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David Cohen leads our Client Service Delivery team. He works with McCarthy Tétrault lawyers across the country to develop and implement innovative pricing and service delivery models for the firm's clients. The Client Service Delivery team applies process improvement techniques and legal technology to generate efficiencies in how legal services are delivered to clients. David also oversees the firm's *Dialogue Project Management* program which embeds legal project management into client matters.

David frequently speaks at conferences and conducts seminars and workshops for clients on topics relating to alternative fee arrangements, legal project management, legal technology and legal innovation. He also regularly meets with clients to discuss pricing and service delivery strategies that meet their business needs.

David began his legal career practising commercial litigation after clerking at the Federal Court. He subsequently consulted to U.S. and Canadian law firms on talent management, pricing and turnaround strategies.

David obtained his B.A. from the University of Western Ontario and a joint LLB/MBA from Osgoode Hall Law School and the Schulich School of Business. He was called to the Ontario bar in 2005 and is a certified Six Sigma Green Belt.

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