



Matthew Pekofsky

Partner

Montréal

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t. +1 514-397-4181

Bar Admission

Québec 2013

Law School

Université de Montréal

Practices

Real Estate

With a keen eye for clients' needs, concerns, and vulnerabilities, Matthew is both a trusted business advisor and strategic legal counsel for buyers and sellers of real property.

Matthew is a partner in McCarthy Tétrault's Real Property & Planning Group based in Montréal. As an experienced negotiator, Matthew's clients rely on him to get them the best terms possible that meet and protect their immediate and long-term needs. He works with institutions, pension funds, REITs, and life assurance companies, as well as private investors, on a diverse range of transactions across all commercial real estate classes, including, industrial, office, multi-residential, and hotels.

Matthew has worked on some of the Québec's most notable and featured commercial real estate transactions, including the privatization of public real estate investment trusts, land assemblies for the purpose of large scale residential developments and the creation and dismantling of industrial parks, as well as complex land use and site integration projects for retail and lifestyle purposes.

Matthew's representative work includes includes:

- Cominar Real Estate Investment Trust in completing its successful disposition of a 100% ownership interest in a portfolio of three office buildings located in Greater Montréal and its 100% ownership interest in Mail Montenach, a mall.
- Melinor Investments Inc. in its successful acquisition of a Class A suburban office and retail portfolio from Cominar Real Estate Investment Trust.
- Paper Excellence Group in its US\$2.7 billion acquisition of Resolute Forest Products Inc.
- Forgestone Capital with its sale of four commercial buildings located in Montréal, Québec to an affiliate of Groupe Mach Inc., valued at C\$84 million
- Group Mach in its acquisition of the InterContinental Montréal Hotel.

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- Quartier RoyalMount Limited Partnership /Carbonleo in connection with the construction of the Royalmount.
- Dév Méta Inc., through one of its affiliates, in its sale of Marquise / Rubis Multi-Residential Towers to BentallGreenOak for C\$150 million.
- Hydro-Québec Pension Plan and Carbonleo Real Estate in a joint mandate for the purchase of 50% of Quartier Dix30 shopping centre from Oxford Properties, valued at C\$150 million.
- Cominar Real Estate Investment Trust in its arrangement to sell to a consortium led by Canderel Real Estate Property Inc. for C\$2.2 billion in cash.
- Groupe Petra Ltée in the acquisition of 1000 De La Gauchetière.

Matthew is committed to working with the Québec legal community and is a member of the Lord Reading Law Society, Canadian Bar Association, the *Institut de développement urbain du Québec* and the Jeune Barreau de Montréal (JBM). He also works with the Jewish community of Montréal and regularly volunteers at non-profit organizations such as Kehilla Montréal, a registered charity addressing the pressing housing needs of the Montréal community, and The Family Store, a subsidized grocery warehouse offering affordable food and household essentials to over 500 families.

Matthew received his Bachelor of Civil Law and a Juris Doctor in Common Law from the Université de Montréal and was called to the Québec Bar in 2013. He also holds a Bachelor of Commerce (Management Medal Recipient awarded to most outstanding student in the faculty) from Concordia University's John Molson School of Business.

Awards & Rankings

Chambers Canada

Leading Lawyer: Real Estate - Quebec

Best Lawyers in Canada

Ones to Watch: Real Estate Law

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Recent Experience

- **Cominar Real Estate Investment Trust completes the successful disposition of a 100% ownership interest in Mail Montenach**
July 7, 2023
- **Cominar Real Estate Investment Trust completes successful disposition of a 100% ownership interest in a portfolio of 3 office buildings located in Greater Montréal**
June 23, 2023
- **Melinor Investments Inc. completes successful acquisition of a Class A suburban office and retail portfolio from Cominar Real Estate Investment Trust**
April 20, 2023
- **Groupe Mach Inc. acquired from Omers Realty Corporation and CPPIB that certain south portion of the Galeries de la Capitale Shopping Centre consisting of four commercial buildings located in Québec City, Québec**
March 16, 2023

Recent Insights

- **Quebec Nominee Disclosure: December 23, 2020 Deadline Approaching**
November 18, 2020

