



George S. Takach

Partner

Toronto

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t. 416-601-7662

Bar Admission

Ontario 1985

Law School

University of Toronto

Practices

Mergers & Acquisitions
Procurement

Industries

Private Equity & Investments
Technology
Automotive

George S. Takach is a senior partner in the firm's Toronto office. George brings significant value to clients in their tech company M&A/financing deals, their sophisticated tech licensing, IT procurement and other tech commercial transactions, and their more challenging e-commerce activities, including projects involving privacy law, cloud computing, big data and social media.

McCarthy Tétrault is Canada's pre-eminent firm for technology law. Since its inception in 1997, the *Canadian Legal Expert Directory* has found McCarthy Tétrault to have the strongest computer and information technology law practice in Canada. In the 2017 edition of *Chambers Global*, McCarthy Tétrault is listed in Band 1 for Information Technology.

George's deep experience in tech M&A/financing allows his clients to get deals done more quickly and cost effectively. Past deals where he has brought his value-added skill set to clients include:

- IPO and multiple acquisition transactions for Constellation Software Inc.;
- multiple acquisition transactions for Aastra Technologies Inc., including purchase of Telepo, and purchases from Ericsson, Nortel, EADS, DeTeWe and Ascom; merger transaction between Aastra and Mitel;
- multiple sale transactions acting for private Canadian technology companies being sold to multi-national public tech companies, including: Modiface to L'Oreal SA; IndustryBuilt Software to Aptean; Kroll Computer Systems Inc. to Telus Corporation; Non-Linear Creations Inc. to Valtech S.E.; Dataimage to Metasource, PriceMetrix to McKinsey & Company; Intelliresponse Systems, Inc. to 24-7 Customer, Inc.; Optical Systems Group, Inc. to Ocuco Ltd.; CPAS Systems to Xerox; Kobo Inc. to Rakuten Inc.; Kanetix Ltd. to Monitor Clipper Partners; Opalis Software to Microsoft; Cybermation Inc. to CA Inc.; Chantry Networks to Siemens; InSystems to Standard Register; and Jewelstone Systems to AGF;
- multiple acquisition transactions acting for Canadian, American and European acquirers of Canadian or other technology companies, including: Techwyse acquiring Spark Internet Marketing Corporation; Solidifi acquiring Linear Title & Closing Limited; Euronet Worldwide Inc. acquiring XE.com Corporation; Hitachi acquiring Ideaca; acquisition by Kobo of Aquafades; Rockwell Automation acquiring Rutter Hinz; Exact Software acquiring Longview Solutions;
- venture and related-type financings of earlier stage Canadian tech companies, including Kira (Insight Venture Partners); League, Inc. (OMERS Ventures; Real Ventures); Kobo Inc., Fresco Microchip (Celtic House, Ventures West); CPAS Systems (Tier Technologies); Cube Route (CIBC);
- a range of other M&A/financing transactions involving technology

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companies and tech-related assets, including the sale by Scotiabank of its fixed income indices business to TSX Group.

In the area of sophisticated tech licensing, IT procurement and other tech commercial deals, George's creativity and broad experience allows clients to resolve difficult issues more quickly and to get the relationship off on the right foot. In the tech commercial area, George has a national practice with the following illustrative clients whom he has assisted with a broad range of agreements:

- a Montréal-based bank;
- a Calgary-based energy company;
- a Canadian-based, global life sciences company;
- a Toronto-based retailer;
- three Toronto-based banks;
- a Montréal-based communications company;
- a Toronto-based public sector agency; and
- a public sector consortium with members in BC, Alberta, Ontario and Quebec.

George helps clients craft sensible and workable solutions to complex e-commerce-related legal and compliance challenges, including in the privacy law space. He brings a steady and experienced hand to bear on the invariably unprecedented legal issues generated by novel e-commerce business processes. In the e-commerce/Internet law area, his extensive practice includes:

- advising companies on how to create legally compliant online customer experiences, including enforceable "click consent agreements," workable electronic voting processes, etc.;
- advising governments on law reform initiatives aimed at facilitating e-commerce;
- helping organizations comply with privacy and data protection laws, and advising clients experiencing a data breach; and
- crafting and negotiating co-branding, Web-linking and other e-commerce-related agreements.

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George regularly writes articles on the subject of computer and tech law in *Lexpert Magazine's* Canadian edition. Below is a list of his most recently published articles in the magazine:

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- ["Happy Innovation Birthday Canada."](#) *Lexpert Magazine*, January/February 2017
- ["Board/Public Agency Oversight of the New Technologies."](#) *Lexpert Magazine*, March 2017
- ["E-Kiosk Contracts."](#) *Lexpert Magazine*, April/May 2017
- ["The Perils of Software Licensing."](#) *Lexpert Magazine*, June 2017
- ["CASL 2.0 – From Bad to Perhaps Worse."](#) *Lexpert Magazine*, July/August 2017
- ["Big Data and the Law."](#) *Lexpert Magazine*, September 2017
- ["Tech Tuck-Ins, Part 1."](#) *Lexpert Magazine*, October 2017
- ["Tech Tuck-Ins, Part 2."](#) *Lexpert Magazine*, November/December 2017
- ["Happy Tech New Year."](#) *Lexpert Magazine*, January/February 2018
- ["GDPR: The Next Chapter in Data Protection."](#) *Lexpert Magazine*, March/April 2018
- ["Post Employment Non-Competes after the Ceridian case: When Less is More."](#) *Lexpert Magazine*, May 2018
- ["Nov. 1, 2018 – D-Day for Completing Privacy Breach Preparedness."](#) *Lexpert Magazine*, June 2018
- ["Four Key Drivers of IT Project Success."](#) *Lexpert Magazine*, July/August 2018
- ["Our Innovation Civilization."](#) *Lexpert Magazine*, September/October 2018
- ["Jobs and Our Innovation Civilization."](#) *Lexpert Magazine*, November/December 2018
- ["Niche Tech."](#) *Lexpert Magazine*, January/February 2019
- ["Reasonable Expectations of Privacy after the Jarvis Case."](#) *Lexpert Magazine*, March/April 2019
- ["Strategic and Tactical Thinking about Digital Innovation."](#) *Lexpert Magazine*, May 2019
- ["Software Development Risk 2.0."](#) *Lexpert Magazine*, June 2019
- ["Tech Finance 101"](#) *Lexpert Magazine*, July/August 2019

George is the author of three books: *Computer Law*, second edition; *The Software Business*, second edition; and *Contracting for Computers*, fourth edition. For 20 years he was an Adjunct Professor at Osgoode

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Hall Law School, York University, where he taught an evening course in Computer Law. George is in demand as a speaker to legal and technology industry audiences and a regular writer on legal technology topics.

George is listed in the 2017 edition of *Chambers Global: The World's Leading Lawyers for Business* and in the 2018 edition of *Chambers Canada: Canada's Leading Lawyers for Business* in the area of information technology for Canada. Since its inception (and most recently in 2016), George has appeared in the *Lexpert/The American Lawyer Guide to the Leading 500 Lawyers in Canada*, as a leading lawyer in the areas of technology and corporate mid-market. George is recognized in *The Best Lawyers in Canada* as a leading lawyer in information technology law and technology law. *Best Lawyers* also named George the 2017 Information Technology Law "Lawyer of the Year" in Toronto. He is also listed as a leading lawyer in the area of telecommunications, media and technology in the current editions of *Who's Who Legal: Canada* and *The Legal 500 - Canada*. Since its inception in 1997, he has been listed in the current *Canadian Legal Lexpert Directory*, a guide to the leading law firms and practitioners in Canada, as a leading lawyer in the areas of technology, corporate mid-market, private equity and computer & IT law.

George received his BA and his JD (Dean's Honour List) from the University of Toronto. He also has his MA in international relations from the Norman Paterson School of International Affairs, Carleton University in Ottawa. He was called to the Ontario bar in 1985. George has been on the Board of, and continues to raise money for, Lake Scugog Camp, an organization serving underprivileged and "at risk" children/youth and their families (a camp that George attended when he was a child).

Awards & Rankings

Chambers Global

Eminent Practitioner: Information Technology

Chambers Canada

Band 1: Information Technology

Lexpert Guide to US/Canada Cross-Border Lawyers in Canada

A leading cross-border lawyer

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Lexpert/The American Lawyer Guide to the Leading 500 Lawyers in Canada

Leading Lawyer: Technology; Corporate mid-market

The Best Lawyers in Canada

Leading Lawyer: Information Technology Law; Technology Law

Who's Who Legal: Canada

Leading Lawyer: Telecommunications; Media; Technology

The Legal 500 - Canada

Leading Lawyer: Telecommunications; Media; Technology

The Canadian Legal Lexpert Directory

Most Frequently Recommended as a Leading Lawyer in the areas of Technology Transactions and Computer & IT Law

The Canadian Legal Lexpert Directory

Consistently Recommended as a leading lawyer in the area of Corporate Mid-Market

The Canadian Legal Lexpert Directory

Repeatedly Recommended as a leading lawyer in the area of Private Equity

Recent Experience

- **Kira Systems receives US\$50M Series A investment from Insight Venture Partners**
September 05, 2018
- **Tier1CRM Inc. secures US\$34M investment**
December 01, 2017

Events

- **7th Annual Technology Law Innovation Summit**
April 12, 2018