



## Conrad Rego

### Partner

Vancouver

[crego@mccarthy.ca](mailto:crego@mccarthy.ca)

t. +1 604-643-5882

### Bar Admission

British Columbia 2005

### Law School

University of British Columbia

### Practices

Secured Lending & Project Finance  
Real Estate  
Real Property Acquisitions & Dispositions  
Leasing  
Real Estate Financing  
Real Property Development  
Municipal Planning

### Industries

Banking & Financial Services  
Hospitality  
Infrastructure  
Technology

### US and International Markets

US Markets

**With a demonstrated record of success, clients value Conrad's highly strategic approach and ability to get deals done quickly.**

A partner in the Real Property & Planning Group in Vancouver, Conrad's practice is focused on all aspects of commercial real estate, with a particular emphasis on real estate financing. He is known for his solutions-oriented approach to complex acquisition, disposition, and lending transactions.

**The consummate gentleman - courteous to a fault but always looking out for the interests of his clients.**

— CLIENT, CHAMBERS CANADA, 2019

Conrad regularly represents a broad range of clients including significant institutional and private landlords, developers, investors and lenders on a variety of residential, commercial, mixed-use and comprehensive projects. Clients appreciate his responsiveness, breadth of experience, and strong leadership skills, each of which he uses to swiftly close deals without sacrificing quality. As one of the market's most versatile lawyers, he is able to see both sides of the deal and leverage his industry knowledge and insight to find efficient solutions to even the most complicated matters.

**Conrad is recognized for being "very strong on very complex lending transactions" while clients value his "top-notch" work, "great service" and "good ability to deal with people and find solutions."**

— CLIENTS, CHAMBERS CANADA, 2020

Conrad has been lead transaction counsel on many sizable and complex syndicated financing and other real estate transactions for key lender, investor and developer clients. Some of his recent experience includes:

- representing an institutional seller of a neighbourhood shopping centre in downtown New Westminster;
- representing a private seller of a large retail property on Robson Street in downtown Vancouver;
- representing private and institutional owners and lenders on the purchase and finance of significant office towers in downtown Vancouver;
- representing an institutional owner on the sale of significant development

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land in Victoria;

- representing sellers and lenders in connection with the sale and finance of various luxury hotels in downtown Vancouver, Toronto and Ottawa;
- representing groups of Canadian chartered banks in connection with the establishment of construction loan credit facilities relating to major, mixed-use property development projects in British Columbia and Ontario;
- representing life insurance companies and Canadian chartered banks in connection with the term finance of various key office and retail projects;
- representing major developers in connection with the acquisition of development sites and the development of condominium projects, including phased leasehold and mixed-use projects;
- representing an institutional landlord on the lease of a warehouse facility to a major US distributor;
- advising the proponent for the South Fraser Perimeter Road project in British Columbia; and
- advising lenders to the proponent for the Route 1 Gateway Project in New Brunswick.

An active member of the community, Conrad is on the Board of Directors of NAIOP (Vancouver Chapter) and a Past President and a current Strategic Advisory Council member of Ascend Canada (Vancouver Chapter). He is also a member of the Federation of Asian Canadian Lawyers (BC), the Real Property and Banking Sections of the Canadian Bar Association, the Vancouver Bar Association, and the Law Society of British Columbia.

Conrad obtained his BA in History and Economics from the University of British Columbia in 2001 and his LLB/JD from the University of British Columbia in 2004. He was called to the British Columbia bar in 2005.

## Awards & Rankings

### Chambers Canada

Leading Lawyer: Real Estate - British Columbia

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## Lexpert Rising Stars - 2018

Leading lawyers under the age of 40 in Canada

## Lexpert's 2015 Special Edition on Infrastructure

Identified as a leading infrastructure lawyer

## Canadian Legal Lexpert Directory

Recognized as a "Repeatedly Recommended" lawyer in the area of property leasing

## The Legal 500 Canada

Listed as a Next Generation Lawyer in the area of real estate law

## Recent Experience

- **Maple Red Financial sells Bentall Centre to Blackstone and Hudson Pacific**  
June 05, 2019
- **CIBC and Bank of Montreal complete C\$65M financing to Cronos Group**  
January 23, 2019