



Known for his business-oriented approach to handling complex transactions, Robert lends his sharp instincts and creative solutions to help achieve optimal results.

Robert Hansen is a partner in our Business Law Group in Toronto. Vendors, purchasers, targets, and special committees of boards of directors trust Robert's experience and strategic advice in connection with the purchase and sale of shares and assets of public and private companies. Additionally, he regularly advises on continuous disclosure and corporate governance matters. Robert's practice is focused primarily on mergers & acquisitions and capital markets transactions.

Robert O. Hansen

Partner

Toronto

rhansen@mccarthy.ca

t. 416-601-8259

Bar Admission

Ontario 1999

Law School

Osgoode Hall Law School

Practices

Mergers & Acquisitions
Capital Markets

Industries

Automotive
Private Equity & Investments
Technology
Communications
Banking & Financial Services
Pension Funds Group

US and International Markets

US Markets

Technically proficient and has a very good approach to negotiations and deal making.

— CLIENT, CHAMBERS CANADA

Robert represents a broad range of clients including issuers, investment dealers, and investors who look to his advice and appreciate his responsiveness, efficiency, and ability to look at problems creatively when it comes to crafting solutions. Clients value his sharp focus on key issues and ability to forge collaborative relationships with opposing counsel when working toward a common goal. Recognized as a skilled deal-maker, Robert has acted as lead counsel in a range of complex transactions, providing strategic advice and innovative insight while successfully pursuing clients' objectives. Some of his recent transactions include:

- BCE in connection with its acquisition of Axia NetMedia;
- The Special Committee of the Board of Directors of Loblaw on the spin-out of the interest in Choice Properties REIT;
- Canadian Western Bank on its acquisition of the commercial and vendor finance business of ECN Capital;
- The Special Committee of the Board of Directors of Equity Financial Holdings on the sale to Smoothwater Capital;
- Rhone Capital in its preferred share investment in Hudson's Bay Company;
- BCE in connection with its acquisition of AlarmForce Industries;
- Stelco in connection with its sale to Bedrock Industries;
- BCE in connection with its acquisition of Manitoba Telecom Services;

Robert O. Hansen

Partner

Toronto

rhansen@mccarthy.ca

t. 416-601-8259

- Bluesky Hotels and Resorts on its acquisition of InnVest REIT;
- GE Capital on the sales of its commercial distribution finance business to Wells Fargo, transportation finance business to Bank of Montreal and franchise finance business to Canadian Western Bank

Robert is on the faculty of The Directors College, Canada's first university accredited corporate director development program, founded by the Conference Board of Canada and the DeGroot School of Business at McMaster University. He teaches a seminar for the advanced securities law programs at the University of Windsor and the University of Western Ontario. Robert is a regular contributor to the firm's *Canadian M&A Perspectives* and *Canadian Securities Regulatory Monitor* blogs.

Robert obtained his Bachelor of Business Administration (Hons.) from the School of Business & Economics at Wilfrid Laurier University in 1993, and his LLB from the Osgoode Hall Law School in 1997. He was called to the Ontario bar in 1999.

Awards & Rankings

The Canadian Legal Lexpert Directory

Consistently Recommended: Corporate Finance & Securities and Mergers & Acquisitions

The Canadian Legal Lexpert Directory

Repeatedly Recommended: Corporate Mid-Market and Private Equity

Chambers Canada

Leading Lawyer: Corporate/Commercial - Ontario

Lexpert Rising Stars - 2008

Rising Star: Leading Lawyer Under 40

IFLR 1000 Guide to the World's Leading Financial Law Firms

Leading Lawyer: Banking, Investment Management, Technology & Telecommunications, Construction and Materials

Robert O. Hansen

Partner

Toronto

rhansen@mccarthy.ca

t. 416-601-8259

IFLR 1000 Guide to the World's Leading Financial Law Firms

Market Leader: M&A

Recent Experience

- **Bell Canada completes C\$550M offering of Series M-50 MTN debentures**
September 10, 2019
- **theScore completes C\$40M private placement with a fund managed and controlled by Fengate Asset Management**
September 05, 2019
- **Cortland Partners, LLC to acquire Pure Multi-Family REIT LP for US\$1.2B**
- **theScore completes US\$10M private placement of shares**
August 09, 2019

Recent Insights

- **The Mergers & Acquisitions Review – Canada**
October 02, 2019
- **OSC and CSA Publish Priorities for the Coming Years**
August 22, 2019
- **Changes to Directors' Duties and Additional Disclosure under the CBCA Proposed in the Budget Bill**
May 30, 2019
- **Is a Promissory Note a Security? The Ontario Superior Court Has the Answer.**
November 05, 2018