



## Robert O. Hansen

Partner

Toronto

[rhansen@mccarthy.ca](mailto:rhansen@mccarthy.ca)

t. +1 416-601-8259

### Bar Admission

Ontario 1999

### Law School

Osgoode Hall Law School

### Practices

Mergers & Acquisitions  
Capital Markets  
Corporate Governance  
Public Companies

### Industries

Automotive  
Private Equity & Investments  
Technology  
Communications  
Banking & Financial Services  
Pension Funds Group

### US and International Markets

US Markets

**Known for his business-oriented approach to handling complex transactions, Robert lends his sharp instincts and creative solutions to help achieve optimal results.**

Robert Hansen is a partner in our Business Law Group in Toronto. Vendors, purchasers, targets, and special committees of boards of directors trust Robert's experience and strategic advice in connection with the purchase and sale of shares and assets of public and private companies. Issuers, investment dealers, and investors look to his advice on public and private offerings of securities. Additionally, he regularly advises on continuous disclosure and corporate governance matters. Robert's practice is focused primarily on mergers & acquisitions and capital markets transactions.

**Technically proficient and has a very good approach to negotiations and deal making.**

— CLIENT, CHAMBERS CANADA

Robert represents a broad range of clients who look to his advice and appreciate his responsiveness, efficiency, and ability to look at problems creatively when it comes to crafting solutions. Clients value his sharp focus on key issues and ability to forge collaborative relationships with opposing counsel when working toward a common goal. Recognized as a skilled deal-maker, Robert has acted as lead counsel in a range of complex transactions, providing strategic advice and innovative insight while successfully pursuing clients' objectives. Some of his recent transactions include:

- Loral Space & Communications on its proposed combination with Telesat Canada;
- Wells Fargo on the proposed sale of its direct equipment finance business to TD Bank Group;
- Teranet on its sale of Do Process to Dye & Durham;
- Banneker Partners on its acquisition of Versaterm;
- Cineworld on its proposed acquisition of Cineplex (transaction terminated by Cineworld);
- Score Media and Gaming on the strategic investment by Fengate Asset Management;
- BCE in connection with its acquisitions of Axia NetMedia, AlarmForce Industries and Manitoba Telecom Services;

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- The Special Committee of the Board of Directors of Loblaw on the spin-out of the interest in Choice Properties REIT;
- Canadian Western Bank on its acquisitions of iA Investment Counsel (TE Financial and Leon Frazer) and the commercial and vendor finance business of ECN Capital;
- The Special Committee of the Board of Directors of Equity Financial Holdings on the sale to Smoothwater Capital;
- Rhone Capital in its preferred share investment in Hudson's Bay Company;
- Stelco in connection with its sale to Bedrock Industries;
- Bluesky Hotels and Resorts on its acquisition of InnVest REIT;
- GE Capital on the sales of its commercial distribution finance business to Wells Fargo, transportation finance business to Bank of Montreal and franchise finance business to Canadian Western Bank;

Robert is on the faculty of The Directors College, Canada's first university accredited corporate director development program, founded by the Conference Board of Canada and the DeGroot School of Business at McMaster University. He teaches a seminar for the advanced securities law programs at the University of Windsor and the University of Western Ontario. Robert is a regular contributor to the firm's *Canadian M&A Perspectives* and *Canadian Securities Regulatory Monitor* blogs.

Robert obtained his Bachelor of Business Administration (Hons.) from the School of Business & Economics at Wilfrid Laurier University in 1993, and his LLB from the Osgoode Hall Law School in 1997. He was called to the Ontario bar in 1999.

## Awards & Rankings

### Chambers Canada

Leading Lawyer: Corporate/Commercial - Ontario

### Lexpert Special Edition – Finance and M&A - 2020

Leading Lawyer

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## **The Canadian Legal Lexpert Directory**

Leading Lawyer: Corporate Finance & Securities; Corporate Mid-Market; Mergers & Acquisitions; and Private Equity

## **IFLR 1000 Guide to the World's Leading Financial Law Firms**

Leading Lawyer: Banking, Investment Management, Technology & Telecommunications, Construction and Materials

## **IFLR 1000 Guide to the World's Leading Financial Law Firms**

Market Leader: M&A

## **Acritas Stars**

"Stand-out lawyer"

## **Lexpert Special Edition - Technology**

Leading Lawyer

## **Lexpert Rising Stars - 2008**

Rising Star: Leading Lawyer Under 40

## **Recent Experience**

- **Wells Fargo & Company sells C\$1.5B Canadian Direct Equipment Finance business to TD Bank**  
January 14, 2021
- **Teranet Inc. sells DoProcess LP to Dye & Durham for C\$530M**  
December 10, 2020
- **Loral announces definitive agreement with PSP Investments and Telesat to combine Loral and Telesat into a new public company**  
November 24, 2020
- **Cineworld Group's proposed acquisition of Cineplex for C\$2.8B**  
June 12, 2020

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## Recent Insights

- **OSC Releases the First Decision on the Minimum Tender Requirement Governing Take-Over Bids**  
March 05, 2021
- **The Mergers & Acquisitions Review – Canada**  
February 01, 2021
- **Shareholder Meeting Procedure in a Virtual Age – What to Expect**  
May 01, 2020
- **Latest Edition of Doing Business in Canada: Available Now**  
April 20, 2020