



## David Crane

### Partner

Vancouver

[dcrane@mccarthy.ca](mailto:dcrane@mccarthy.ca)

t. +1 604-643-5891

### Bar Admission

British Columbia 2002

### Law School

University of British Columbia

### Practices

Mergers & Acquisitions

Procurement

Cyber/Data

Intellectual Property

### Industries

Outsourcing

Private Equity & Investments

Technology

Communications

Fintech

Banking & Financial Services

Energy & Resources

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**Specializing in technology-driven transactions, David leverages his understanding of technology and technology law, along with extensive experience drafting and negotiating complex agreements, to achieve successful outcomes for clients.**

David is a partner in the Business Law and Information Technology Law groups in Vancouver. His practice focuses primarily on complex commercial transactions, in particular those involving technology and intellectual property.

For over 20 years, David has been assisting clients in a wide range of sectors with their complex and strategic technology-related transactions, including technology procurement, business process and technology-based outsourcings, IT systems development, integration and implementation projects, inbound and outbound technology licensing, cloud (SaaS, IaaS, PaaS) services agreements, telecommunications services agreements, supply agreements, data sharing arrangements, joint venture and other strategic alliance arrangements, mergers and acquisitions, and financings. With a deep understanding of not only the legal issues, but also the business and technological issues that arise from established and emerging technologies, he brings a practical, solution-oriented approach to getting deals done efficiently and effectively. Further, David's experience and industry contacts allow him to stay abreast of current market terms and specific technology vendor considerations.

David also provides strategic advice with respect to technology and data commercialization, intellectual property, e-commerce, privacy and data protection, cybersecurity, procurement, open source software, blockchain, artificial intelligence, anti-spam and social media.

Some of his recent notable work includes acting for:

- a multinational energy company with respect to a large and complex ERP systems integration project;

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- multiple financial institutions with respect to a multi-billion-dollar financial processing services outsourcing;
- multiple public sector entities with respect to the replacement of shared IT systems and the outsourcing of application management services;
- a public sector body with respect to its participation in a data sharing network for digital identity verification using blockchain-based technology;
- a Canadian bank with respect to a \$1.25-billion telecommunications services agreement;
- a Canadian bank with respect to a complex project to implement network and communications technology upgrades for over 1,000 branches across Canada;
- a government with respect to an outcomes-based services agreement for call centre services;
- a government with respect to a \$1-billion telecommunications services agreement;
- a public sector entity with respect to the public procurement and implementation of a cloud-based e-commerce platform for the sale of regulated products;
- a Canadian bank with respect to an agreement for call centre cloud-based services;
- a government with respect to the procurement and implementation of a cloud-based public reservation system; and
- a national engineering services company with respect to a data breach incident.

Earlier in his career, David practised as in-house counsel for a TSX-listed international technology product development company where he learned first-hand how to minimize legal risk and costs, ensure legal compliance and drive sales growth through quick and efficient deal negotiations and contracting. Through this experience working directly with both the executive management team and programmers/engineers, David gained a greater understanding and appreciation for the businesses of clients he works with and how to deliver practical, business-focused legal services.

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David frequently speaks at industry and legal conferences and writes publications on topics such as letters of intent, commercial drafting, outsourcing, cloud computing, anti-spam law, big data, Internet of Things (IoT), artificial intelligence, procurement law, cybersecurity and start-up issues. He is a former director of the Canadian Technology Law Association.

David received a B.Comm. (Honours with Distinction) from the University of Manitoba in 1997 and his LLB from the University of British Columbia in 2001. He was called to the British Columbia bar in 2002.

## Awards & Rankings

### Chambers Canada

Leading Lawyer: Information Technology

### The Canadian Legal Lexpert Directory

Leading Lawyer: Computer & IT Law; and Technology Transactions

### Lexpert Special Edition - Technology & Health Sciences

Leading Lawyer

### Best Lawyers in Canada

Leading Lawyer: Mergers and Acquisitions Law, Technology Law

## Recent Insights

- **Key Takeaways from McCarthy Tétrault's Artificial Intelligence Law Summit**  
May 16, 2023
- **BC FIPPA's Mandatory Privacy Breach Notification and Privacy Management Program Obligations start February 1, 2023**  
December 7, 2022

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- **British Columbia Unveils Significant Changes to FIPPA Including New Data Sovereignty Rules**

November 3, 2021

## Events

- **Navigating the Future of AI Law: Understanding the EU AI Act and AIDA**

June 20, 2024

- **Artificial Intelligence Law Summit**

May 11, 2023