



Erin O'Callaghan

Associate

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Bar Admission

British Columbia 2017

Practices

Mergers & Acquisitions

Industries

Energy & Infrastructure

Infrastructure

Banking & Financial Services

Technology

Franchise & Distribution

Erin O'Callaghan is an associate in our Business Law Group in Vancouver. She maintains a general corporate and commercial practice that covers a range of areas, including cross-border and domestic mergers and acquisitions, corporate finance, project finance, capital markets transactions, private equity, continuous disclosure and corporate governance. She advises clients in a variety of industries, including retail and consumer markets, financial services, energy, power, infrastructure, forestry, mining, aviation and technology. She also advises domestic and international franchisors on a variety of Canadian franchise transactional and disclosure matters.

Her recent experience includes:

- advising an international private investment firm on Canadian franchise matters related to its acquisition of a majority stake in an international transport franchisor;
- acting for a B.C. biotechnology company on multiple rounds of equity financing;
- advising Interfor Corporation on continuous disclosure matters and a C\$350 million financing;
- advising a large department store retailer with the amendment of its line of credit and issuance of US\$600 million in secured debt;
- advising a Canadian franchisor in the education industry on a variety of franchise disclosure matters;
- advising an international franchisor on its entry into the Canadian franchise market and general Canadian franchising matters;
- advising a B.C. health and technology company with respect to multiple investments by U.S.-based private equity funds;
- acting as Canadian counsel to a U.S.-based private equity fund with respect to two Canadian acquisitions in the produce industry;
- advising a B.C. royalties company with respect to its qualifying transaction on the TSX Venture Exchange and concurrent financing;
- advising a transnational consumer goods company on distribution agreements;
- advising a U.S. consumer goods company on its entry into Canada, including various corporate formation matters and commercial agreements;
- acting for the underwriters in various underwritten public offerings by Zymeworks Inc. with aggregate gross proceeds to Zymeworks of approximately US\$320.8 million;
- advising Vantage Airport Group Ltd. on a diverse range of corporate and commercial matters, including corporate reorganizations, confidentiality agreements, commercial agreements and corporate governance;

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- acting for a large home improvement retailer in its acquisition of a Canadian technology company;
- advising a large food and beverage retailer on its Canadian franchise disclosure issues and process;
- advising Vantage Airport Group Ltd. as a member of the successful proponent for the \$75 million redevelopment and operation of retail space at the Chicago Midway International Airport;
- advising Aeon Concessions in connection with the L.F. Wade International Airport Redevelopment Project in Bermuda; and
- acting for Parkland Fuel Corporation in connection with its \$1.46 billion acquisition of Chevron Canada's downstream fuel business in British Columbia.

Awards & Rankings

Best Lawyers in Canada

Ones to Watch: Mergers and Acquisitions Law

Recent Experience

- **Wheaton Precious Metals completes US\$50M precious metals purchase agreement with Rio2 Limited**
November 16, 2021
- **Vantage teams with Plenary Americas, Gilbane Building Company and Johnson Controls for development and management of rail station**
August 31, 2021
- **Instar Asset Management sells wind power facilities to Canadian Power Holdings Inc., a subsidiary of CK Group**
June 01, 2021
- **Marigold Infrastructure Partners LP designs, builds and finances Valley Line West LRT Project in Edmonton**
December 22, 2020

Recent Insights

- **Power Perspectives 2022 - British Columbia Regional Overview**
March 01, 2022
- **Power Perspectives 2022**
February 22, 2022