



Robert O. Hansen

Partner

Toronto

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t. +1 416-601-8259

Bar Admission

Ontario 1999

Law School

Osgoode Hall Law School

Practices

Mergers & Acquisitions
Capital Markets
Corporate Governance
Public Companies

Industries

Private Equity & Investments
Technology
Communications
Banking & Financial Services
Pension Funds Group

US and International Markets

United States

Known for his business-oriented approach to handling complex transactions, Robert lends his sharp instincts and creative solutions to help achieve optimal results.

Robert Hansen is a partner in our Business Law Group in Toronto. Vendors, purchasers, targets, and special committees of boards of directors trust Robert's experience and strategic advice in connection with the purchase and sale of shares and assets of public and private companies. Issuers, investment dealers, and investors look to his advice on public and private offerings of securities. Additionally, he regularly advises on continuous disclosure and corporate governance matters. Robert's practice is focused primarily on mergers & acquisitions and capital markets transactions.

Technically proficient and has a very good approach to negotiations and deal making.

— CLIENT, CHAMBERS CANADA

Robert represents a broad range of clients who look to his advice and appreciate his responsiveness, efficiency, and ability to look at problems creatively when it comes to crafting solutions. Clients value his sharp focus on key issues and ability to forge collaborative relationships with opposing counsel when working toward a common goal. Recognized as a skilled deal-maker, Robert has acted as lead counsel in a range of complex transactions, providing strategic advice and innovative insight while successfully pursuing clients' objectives. Some of his recent transactions include:

- Special Committee of the Board of Directors of Q4 on its sale to Sumeru Equity Partners
- Temagami Mining on the introduction of a sunset for the dual class share structure of Teck Resources
- Blue Ant Media on its acquisition of Marblemedia

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- Equitable Bank on its acquisition of ACM Advisors
- SkyLine Champion on its strategic investment in ECN Capital
- Special Committee of the Board of Directors of Shopify on governance structure updates to support continued long-term growth
- Score Media and Gaming on its sale to Penn National Gaming
- GE Digital on its acquisition of Opus One Solutions Energy Corporation
- Cascade Investment on its acquisition of a controlling interest in Four Seasons Hotels and Resorts
- Loral Space & Communications on its combination with and public listing of Telesat Canada;
- Wells Fargo on the sale of its direct equipment finance business to TD Bank Group;
- Teranet on its sale of Do Process to Dye & Durham;
- Banneker Partners on its acquisition of Versaterm and several follow-on acquisitions
- Cineworld on its proposed acquisition of Cineplex (transaction terminated by Cineworld);
- Score Media and Gaming on the strategic investment by Fengate Asset Management;
- BCE in connection with its acquisitions of Axia NetMedia, AlarmForce Industries and Manitoba Telecom Services;
- The Special Committee of the Board of Directors of Loblaw on the spin-out of the interest in Choice Properties REIT;
- Canadian Western Bank on its acquisitions of iA Investment Counsel (TE Financial and Leon Frazer) and the commercial and vendor finance business of ECN Capital;
- The Special Committee of the Board of Directors of Equity Financial Holdings on the sale to Smoothwater Capital;
- Rhone Capital in its preferred share investment in Hudson's Bay Company;

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- Stelco in connection with its sale to Bedrock Industries and its acquisition of 40% of Hamilton Sports Group (the owner of the TigerCats Football Team and Forge FC)
- Bluesky Hotels and Resorts on its acquisition of InnVest REIT;
- GE Capital on the sales of its commercial distribution finance business to Wells Fargo, transportation finance business to Bank of Montreal and franchise finance business to Canadian Western Bank;

Robert is on the faculty of The Directors College, Canada's first university accredited corporate director development program, founded by the Conference Board of Canada and the DeGroote School of Business at McMaster University. He teaches a seminar for the advanced securities law programs at the University of Windsor and the University of Western Ontario. Robert is a regular contributor to the firm's *Canadian M&A Perspectives* and *Canadian Securities Regulatory Monitor* blogs.

Robert obtained his Bachelor of Business Administration (Hons.) from the School of Business & Economics at Wilfrid Laurier University in 1993, and his LLB from the Osgoode Hall Law School in 1997. He was called to the Ontario bar in 1999.

Awards & Rankings

Chambers Canada

Leading Lawyer: Corporate/Commercial - Ontario

Lexpert Special Edition: Finance and M&A

Leading Lawyer

Lexpert Special Edition: Technology and Health Sciences

Leading Lawyer

The Canadian Legal Lexpert Directory

Leading Lawyer: Corporate Commercial Law, Corporate Finance & Securities, Corporate Mid-Market, Mergers & Acquisitions, and Private Equity

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Market Leader: M&A, Banking, Investment Management, Technology & Telecommunications, Construction & Materials

Acritas Stars

"Stand-out lawyer"

Lexpert Rising Stars - 2008

Rising Star: Leading Lawyer Under 40

Best Lawyers in Canada

Leading Lawyer: Mergers and Acquisitions Law

Recent Experience

- **EdgePoint investing in Optiva Inc. for US\$13.5M**
September 29, 2023
- **Blue Ant Media Inc. acquires Marble Media Inc.**
August 10, 2023
- **LKQ Corporation closes agreement to acquire Uni-Select Inc.**
August 1, 2023
- **Teck Introduces Sunset for Dual Class Share Structure**
May 12, 2023

Recent Insights

- **Recent guidance on selective disclosure in the necessary course of business**
November 20, 2023
- **The Mergers & Acquisitions Review, Sixteenth Edition – Canada**

February 23, 2023

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